



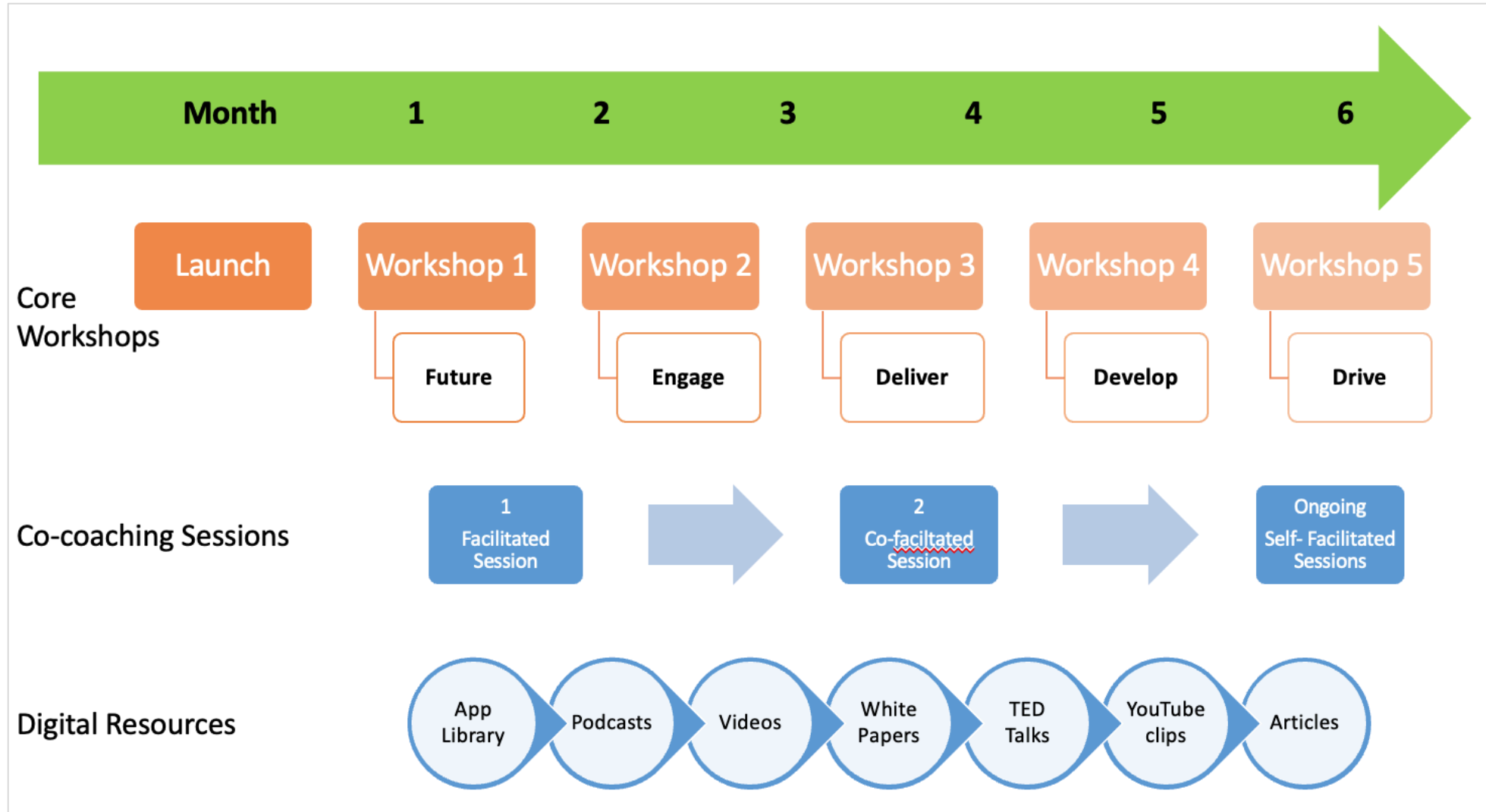
# Leadership Development Programme

Workshop 1

# Overview

- Facilitated by Ian / Tim
- Lots of opportunity to interact
- Regular break-outs
- Not a traditional 'training' session
- Chance to 'press pause' and share ideas
- We'll use time where it feels useful to you
- I'll share a link with key slides afterwards

# Timeline



# Overview

## Future

- Raising awareness of your preferences and style – including receiving and understanding your personal **Insights** profile
- Highlighting the difference between being an Operator / Manager / Leader. What triggers us to step between each mode and what impact does it have?
- Articulating a clear vision of the future and what success looks like for you and your team

## Engage

- The importance of mindset and the impact we have on others at our best and our more limited
- Building BIG relationships to deliver BIG results
- The importance of engaging our teams and the differing levels we achieve based on different approaches

## Deliver

- Balancing the demands of delivering results today while leading in change
- Building trust and psychological safety within teams
- Influencing and managing upwards in a matrix organisation

## Develop

- Helping others take ownership by flexing our style – moving from TELL to COACH
- Adopting a more coaching approach to enable us to let go and develop our teams
- Use of Radical Candour and giving clear and honest feedback in a way that lands

## Drive

- Driving a customer centric culture and aligning teams behind the vision
- Spotting and developing talent in our teams and understanding the differing expectations across generations
- Managing diverse teams and being aware of our own unconscious bias

# Check In

- Name / role
- What are my main challenges currently in leading both myself and others?
- What do I want to get from this programme?

# SAFETY triangle



More **SAFETY** leads to more **CHANGE**

# LISTENING LEVELS



# LEADER / MANAGER / OPERATOR



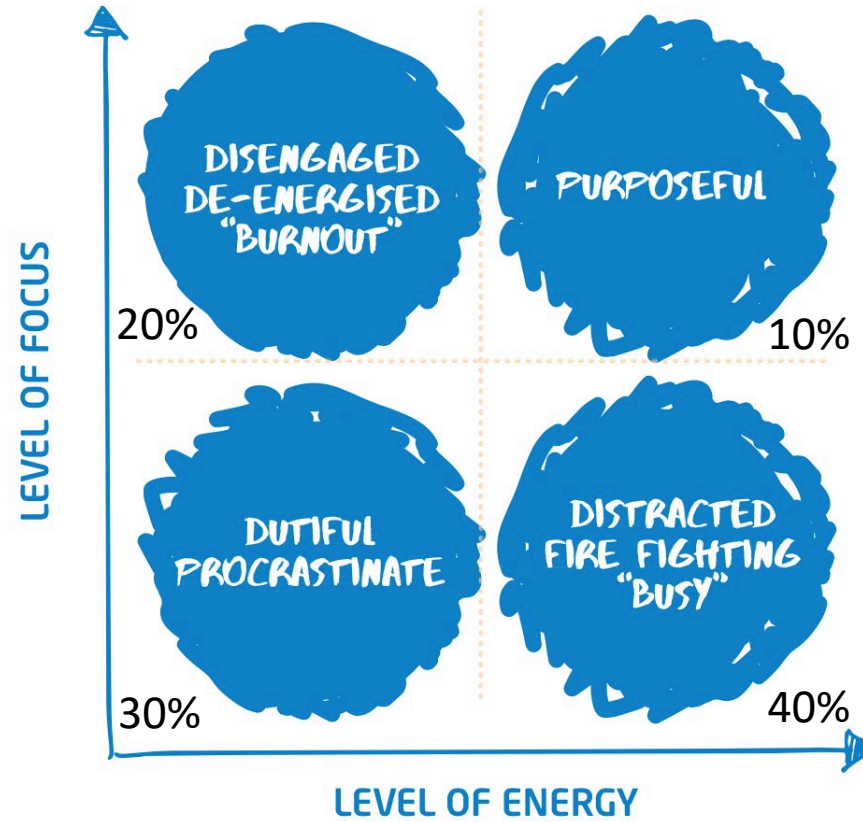
Set own context



Work within  
others context



# BUSY MANAGER



# HOW DO I SPEND my time?

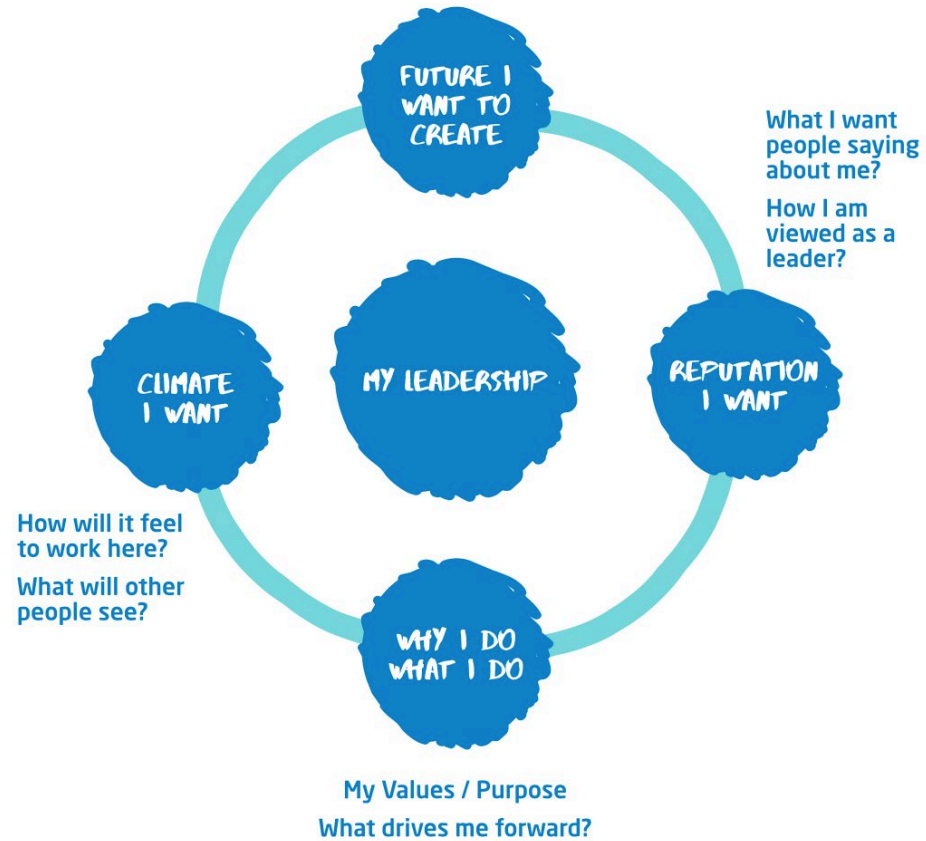
- ★ How often am I in each mode?
- ★ What am I like in each mode?
- ★ What triggers me in and out of each mode?

A photograph of a desk setup. In the foreground, a white paper cup filled with coffee and a brown paper sleeve is on the right. To its left, a stack of papers is on the desk, with a wooden pencil resting on top. The background is softly blurred, showing a white container. The word "Break" is centered in the image in a large, black, sans-serif font.

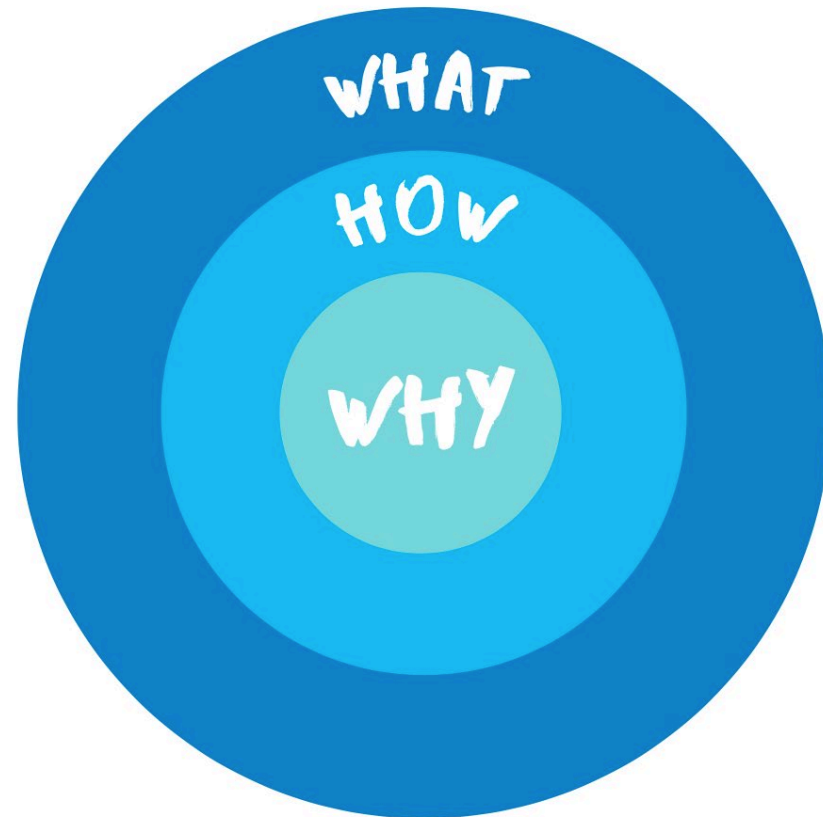
Break

# LEADERSHIP map

What will success look like?  
How will we know when we get there?



# FINDING YOUR 'WHY'

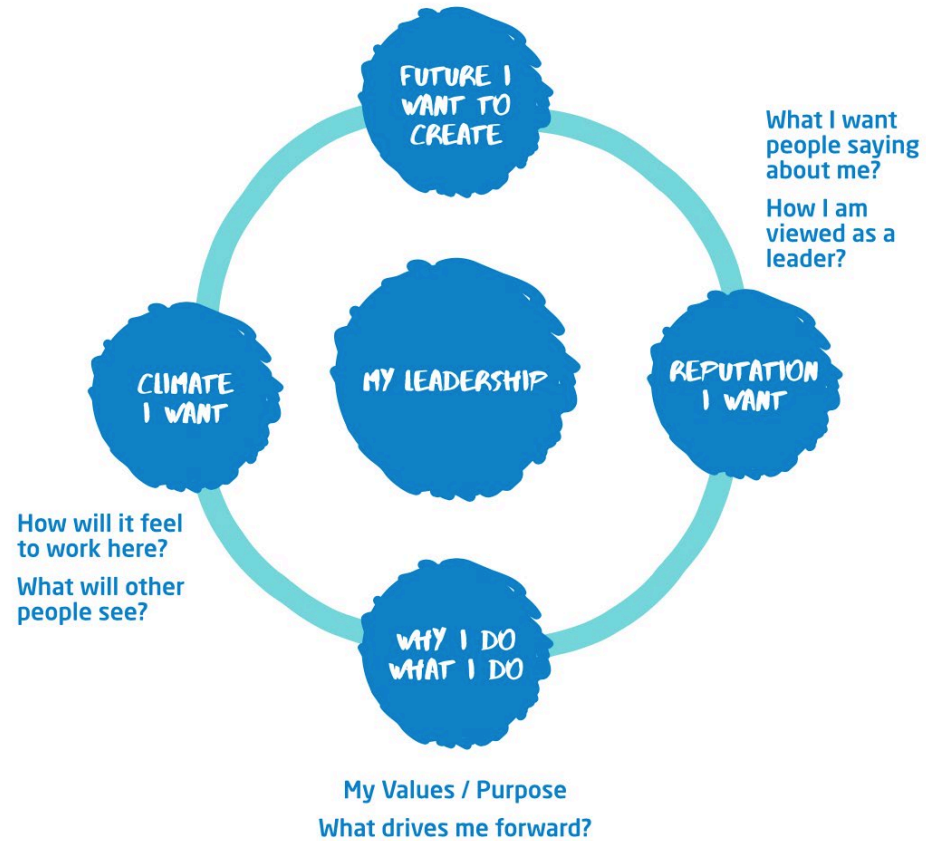


# Finding your 'Why'

- Why do I do what I do?
- What drives me? What is my purpose?
- What excites me about my role?
- What gives me energy?
- What has happened when I've had a great day?

# LEADERSHIP map

What will success look like?  
How will we know when we get there?

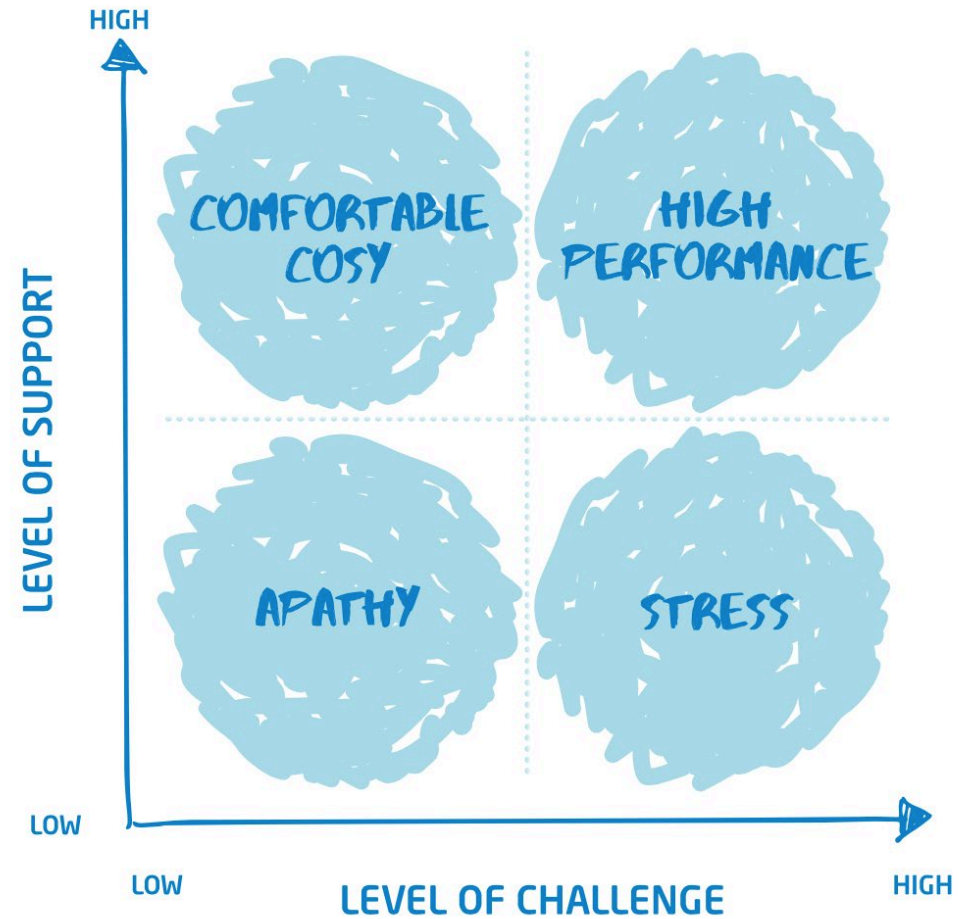


# Climate

- Think of the best team you've worked in
- What made it so?
- What attributes made the culture / climate so good?

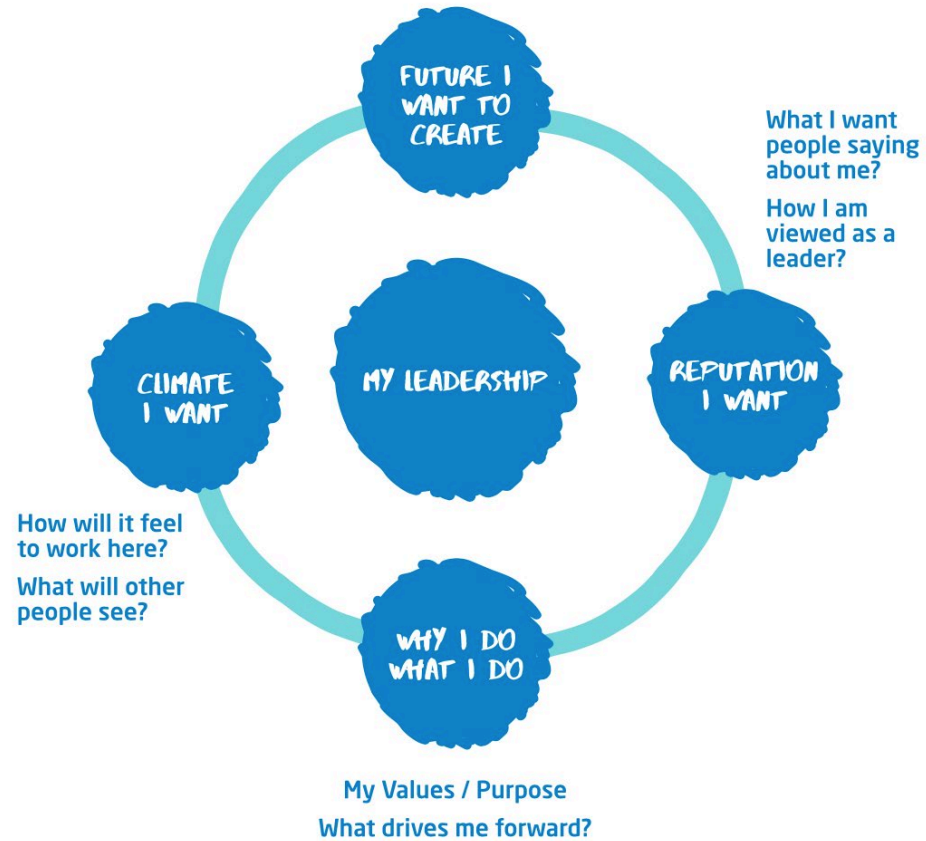


# SUPPORT AND CHALLENGE



# LEADERSHIP map

What will success look like?  
How will we know when we get there?



# Destination – Where is my team going?

- What is success for **me** and **my** team?
- How does this link to the **Lithia UK** vision?
- How will we know when we've achieved it?
- How will the world (of work) be different?
- Why does it matter:-
  - To me
  - To them

A photograph of a desk setup. In the foreground, a white paper cup filled with coffee and a brown paper sleeve is on the right. To its left, a stack of papers is on the desk, with a wooden pencil resting on top. The background is softly blurred, showing a white container. The word "Lunch" is centered in the image in a large, black, sans-serif font.

Lunch