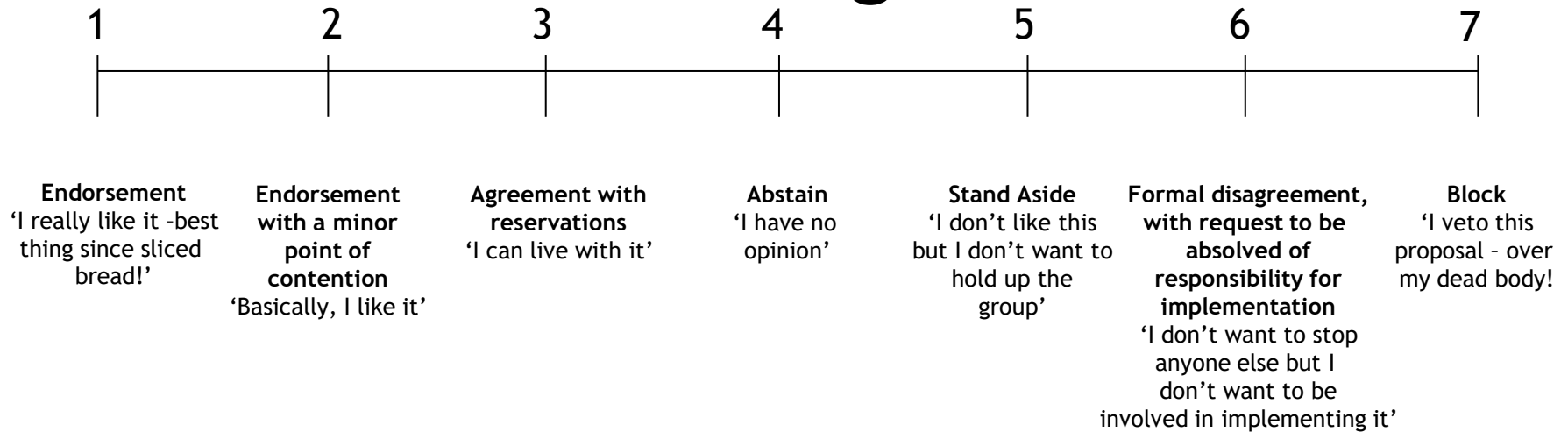


Scales of agreement



- Scales of Agreement enable team members to register their view of a proposal
- They signal whether their support is enthusiastic/ lukewarm/ ambiguous / non-existent
- They enable more focused discussion to take place on why individuals have registered their agreement as high/ medium/ low
- Scales of agreement can be used in different ways, eg:
 - individuals declare their preference - no discussion - apply relevant decision rule
 - two rounds: at start of discussion state preference - hold discussion - re-register views
 - secret ballot
 - show of hands