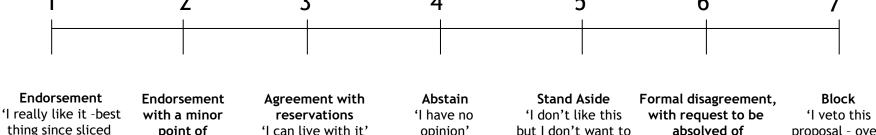
## Scales of agreement



bread!'

point of contention 'Basically, I like it' 'I can live with it'

opinion'

but I don't want to hold up the group'

absolved of responsibility for implementation 'I don't want to stop anyone else but I don't want to be

involved in implementing it'

proposal - over my dead body!

- Scales of Agreement enable team members to register their view of a proposal
- They signal whether their support is enthusiastic/ lukewarm/ ambiguous / non-existent
- They enable more focused discussion to take place on why individuals have registered their agreement as high/ medium/ low
- Scales of agreement can be used in different ways, eg:
  - individuals declare their preference no discussion apply relevant decision rule
  - two rounds: at start of discussion state preference hold discussion re-register views
  - secret ballot
  - show of hands